

THOMSON REUTERS

2017 SECOND-QUARTER RESULTS

August 1, 2017



Agenda

Welcome / Introduction Frank Golden

Second-Quarter 2017 Highlights Jim Smith

Financial Review Stephane Bello

Q & A

Special Note

Safe Harbor / Forward-Looking Statements

This presentation consists of these slides and the associated remarks and comments, which are related and intended to be presented and understood together.

Certain statements in this presentation and discussion, including, but not limited to, the company's 2017 revised outlook, are forward-looking. Forward-looking statements are those which are not historical facts and also include the company's current expectations regarding anticipated investments to improve customer experience and in higher growth businesses (and the impacts of such investments), Financial & Risk's commercial pricing adjustments and recoveries revenues and migration of legacy products to Eikon, and Legal's U.S. online legal information and transactions revenue performance.

Our actual results in future periods may differ materially from those currently expected because of a number of risks, uncertainties and assumptions. The risks, uncertainties and assumptions that we believe are material are outlined in our disclosure filings and materials, which you can find on www.thomsonreuters.com. Please consult these documents for a more complete understanding of these risks, uncertainties and assumptions. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. Our outlook is provided for the purpose of providing information about current expectations for 2017. This information may not be appropriate for other purposes.

Non-IFRS Financial Measures

This presentation contains disclosures of certain non-IFRS financial measures. These measures include adjusted EBITDA and the related margin, free cash flow, adjusted EPS and selected measures before the impact of currency.

Please see our earnings release dated August 1, 2017, which is available on <u>www.thomsonreuters.com</u>, for a reconciliation of each of these measures to the most directly comparable IFRS financial measure. You can also find IFRS reconciliations in the "Investor Relations" section of our website.



THOMSON REUTERS SECOND-QUARTER 2017 HIGHLIGHTS

JIM SMITH PRESIDENT & CEO

Q2 2017 Consolidated Results

Reported	Change at Constant Currency
Revenues slightly higher vs. prior-year period	Up 2%
Adjusted EBITDA up 11%	Up 11%
Margin 30.1% vs. 27.3% in Q2 2016	<i>Up 230 bps</i>
Adjusted EPS up 28%	Up 28%
\$0.60 vs. \$0.47 for Q2 2016	<i>Up \$0.13</i>

2017 Outlook Raised



Q2 2017 Revenues by Business







Financial	&	Risk
+20	%	

Legal +1% Tax & Accounting +8%

Financial

U.S. Online Legal Information

Risk

Solutions Businesses

U.S. Print

Professional

Corporate

Knowledge Solutions

Government

Note: Revenue growth rates are at constant currency



2017 Outlook Raised

		FY 2017	FY 2017
	2016 ⁽¹⁾ Excludes Q4 Charge	Outlook ⁽²⁾ February 2017	Revised Outlook ⁽²⁾ August 2017
		At Constant Currency	At Constant Currency
Revenue Growth	\$11.2 billion	Low single digit	No change to original
Adjusted EBITDA Margin	28.4%	28.8% - 29.8%	29.3% - 30.3%
Free Cash Flow	\$2.1 billion	\$0.9 - \$1.2 billion	No change to original
Adjusted EPS	\$2.07	\$2.35	\$2.40 - \$2.45

^{(1) 2016} Results exclude the impact of \$212 million of severance charges from adjusted EBITDA and adjusted EPS.



^{(2) 2017} outlook assumes constant currency rates compared to 2016 and does not factor in the impact of acquisitions or dispositions that may occur during the year.

FINANCIAL REVIEW

STEPHANE BELLO CHIEF FINANCIAL OFFICER

Consolidated Results

(\$ millions)	Second-Quarter			Six-Months				
	<u>2017</u>	<u>2016</u>	Change	Change at Constant Currency	<u>2017</u>	<u>2016</u>	Change	Change at Constant Currency
Revenues	2,782	2,769	+0%	+2%	5,597	5,562	+1%	+2%
Adjusted EBITDA	838	757	+11%	+11%	1,714	1,505	+14%	+14%
Adjusted EBITDA Margin	30.1%	27.3%	+280bp	+230 bp	30.6%	27.1%	+350bp	+310 bp

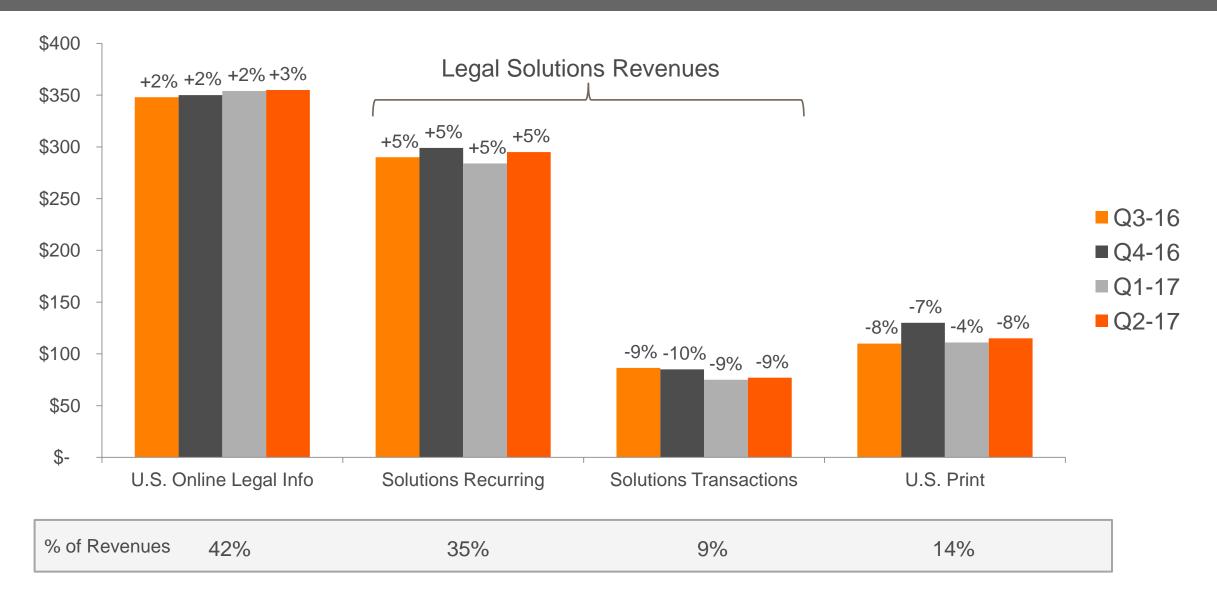


Legal

(\$ millions)	Second-Quarter			Six-Months				
	<u>2017</u>	<u>2016</u>	Change	Change at Constant Currency	<u>2017</u>	<u>2016</u>	<u>Change</u>	Change at Constant Currency
Revenues	842	846	+0%	+1%	1,666	1,668	+0%	+1%
Adjusted EBITDA	320	310	+3%	+4%	627	608	+3%	+4%
Adjusted EBITDA Margin	38.0%	36.6%	+140bp	+110 bp	37.6%	36.5%	+110bp	+110 bp



Legal Revenue Growth By Type



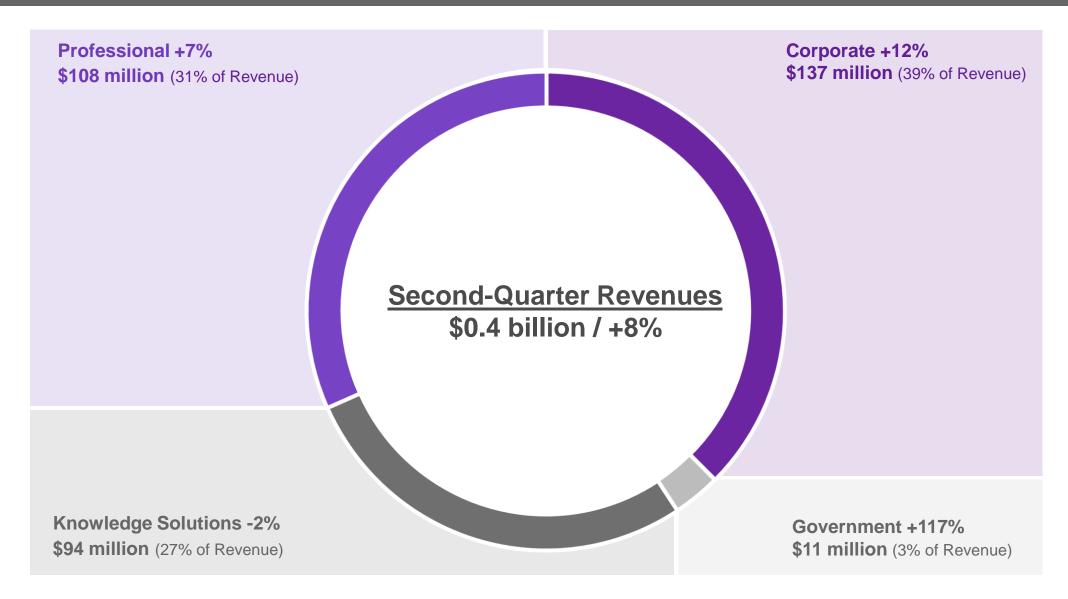


Tax & Accounting

(\$ millions)	Second-Quarter			Six-Months				
	<u>2017</u>	2016	Change	Change at Constant Currency	<u>2017</u>	2016	Change	Change at Constant Currency
Revenues	350	324	+8%	+8%	767	713	+8%	+7%
Adjusted EBITDA	103	82	+26%	+24%	244	196	+24%	+24%
Adjusted EBITDA Margin	29.4%	25.3%	+410bp	+390 bp	31.8%	27.5%	+430bp	+440 bp



Tax & Accounting Revenue By Segment

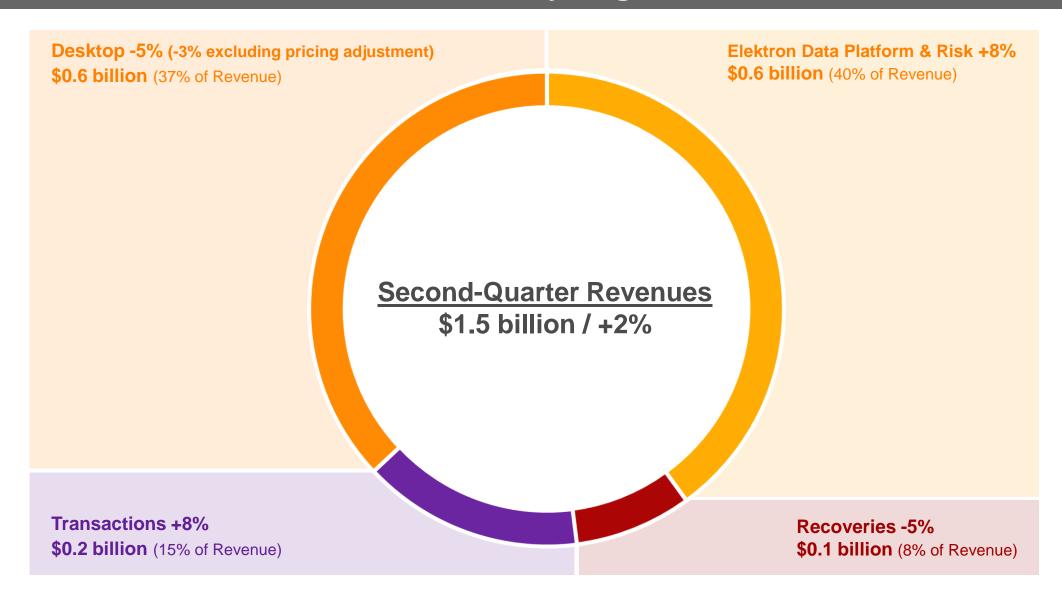


Financial & Risk

(\$ millions)	Second-Quarter					Six-M	lonths	
	<u>2017</u>	2016	Change	Change at Constant Currency	2017	<u>2016</u>	Change	Change at Constant Currency
Revenues	1,517	1,524	+0%	+2%	3,019	3,033	+0%	+1%
Adjusted EBITDA	477	443	+8%	+8%	940	880	+7%	+7%
Adjusted EBITDA Margin	31.4%	29.1%	+230bp	+180 bp	31.1%	29.0%	+210bp	+170 bp



Financial & Risk Revenue By Segment



FREE CASH FLOW ADJUSTED EARNINGS PER SHARE

Adjusted Earnings Per Share (EPS)

(\$ millions except per share amounts)	Second-Quarter			Six-Months			
	2017	Change		2017	Change		
Adjusted EBITDA	\$838	\$81		\$1,714	\$209		
Depreciation & Computer Software Amortization	(\$245)	\$7		(\$497)	\$5		
Interest Expense	(\$95)	\$8		(\$188)	\$8		
Income Tax ⁽¹⁾	(\$48)	(\$16)		(\$103)	(\$28)		
Other ⁽²⁾	(\$14)	(\$1)		(\$32)	(\$8)		
Adjusted Earnings ⁽¹⁾	\$436	\$79		\$894	\$186		
Adjusted EPS ⁽¹⁾	\$0.60	\$0.13	+28%	\$1.23	\$0.30	+32%	
Currency Impact	(\$0.00)			(\$0.00)			

⁽¹⁾ Income Taxes, adjusted earnings and adjusted EPS are presented under the redefined methodology announced in July 2016 as part of the company's Q2 2016 earnings, for all periods referenced



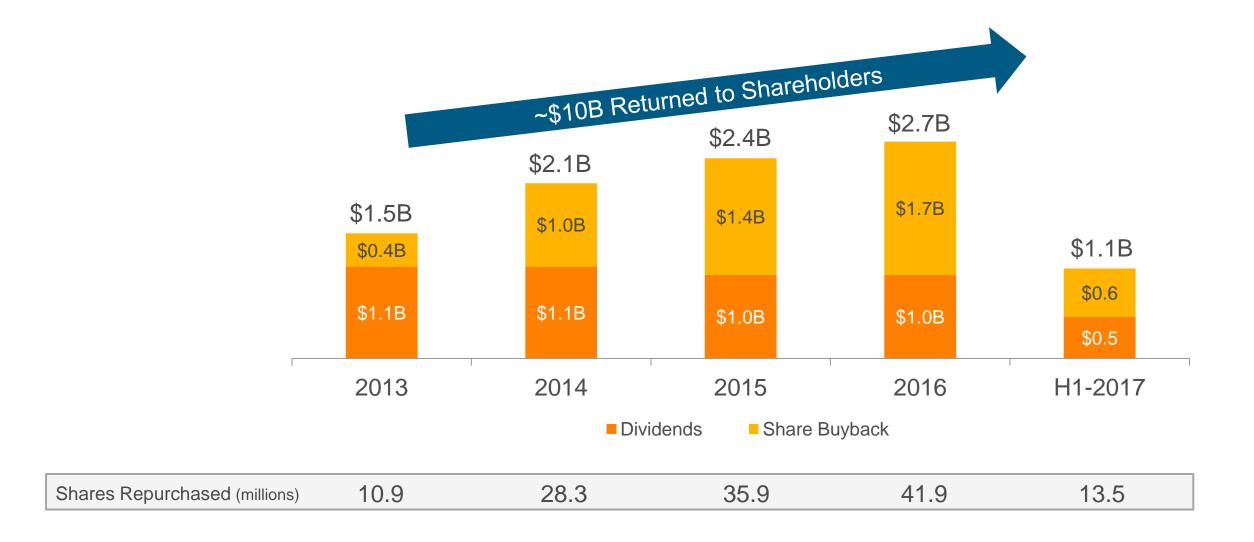
⁽²⁾ Other includes earnings attributable to non-controlling interests and dividends on preference shares

Consolidated Free Cash Flow

(\$ millions)	Second- Quarter			Six-Months			
	<u>2017</u>	<u>2016</u>	<u>Change</u>	<u>2017</u>	<u>2016</u>	<u>Change</u>	
Comparable Free Cash Flow	\$618	\$467	\$151	\$660	\$579	\$81	
Payment Related To Fourth- Quarter 2016 Charge	(\$30)	\$0	(\$30)	(\$116)	\$0	(\$116)	
Pension Contribution	\$0	\$0	\$0	(\$500)	\$0	(\$500)	
Free Cash Flow (excluding IP & Science)	\$588	\$467	\$121	\$44	\$579	(\$535)	
Free Cash Flow - IP & Science	(\$8)	\$58	(\$66)	(\$49)	\$169	(\$218)	
Free Cash Flow	\$580	\$525	\$55	(\$5)	\$748	(\$753)	



Returning Capital To Shareholders





2017 Outlook Raised

	2016 ⁽¹⁾ Excluding Q4 charge	FY 2017 Outlook ⁽²⁾ February 2017 At Constant Currency	FY 2017 Revised Outlook ⁽²⁾ August 2017 At Constant Currency
Revenue Growth	\$11.2 billion	Low single digit	No change to original
Adjusted EBITDA Margin	28.4%	28.8% - 29.8%	29.3% - 30.3%
Free Cash Flow	\$2.1 billion	\$900 million - \$1.2 billion	No change to original
Adjusted EPS	\$2.07	\$2.35	\$2.40 - \$2.45
Depreciation & Amortization	\$1.0 billion	\$950 million - \$1.05 billion	\$1.0 billion - \$1.05 billion
Capital Expenditures % of Revenue	8.1%	~8.5%	~9.0%
Interest Expense (P&L)	\$403 million	\$400 million - \$425 million	No change to original
Effective Tax Rate on Adjusted Earnings	7.8%	10% - 13%	No change to original

^{(1) 2016} Results exclude the impact of \$212 million of severance charges from adjusted EBITDA and adjusted EPS.



^{(2) 2017} outlook assumes constant currency rates compared to 2016 and does not factor in the impact of acquisitions or dispositions that may occur during the year.

Q&A