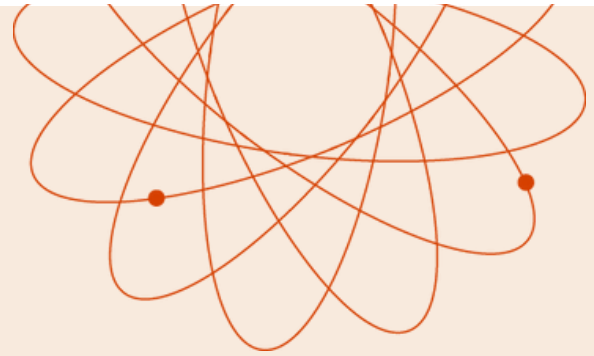


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Tell Your Value Story

One slide story example:
The legal department view



Example one slide story: The legal department view

[Company Name] Legal Department Performance Fiscal Year [Year]

Effective

- Stakeholder satisfaction: 8.1/10 (vs 7.5 last year, industry avg 7.8)
- Matters handled: 578 (vs typically 500)
- Objectives met: 80% (vs 76% industry avg)

Efficient

- Budget performance: Met (35% met budget, 18% under)
- Legal spend: 0.18% of revenue (vs 0.16% industry avg)
- Internal vs external ratio: 59:41 (vs 45:55 industry avg)

Enable

- Product Launches Supported: 42
- Strategic Deals Closed: [#]
- Business Training: [#] sessions
- Commercial Awareness: 8.5/10

Protect

- Risks Mapped: Annually (vs 45% who map annually)
- Objectives Set: 77% (vs 23% with no objectives)
- Regulatory Compliance: 100%

Next FY Priorities:

- Key initiative #1
- Key initiative #2
- Key initiative #3

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Value Alignment Toolkit

[Access toolkit](#)



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