Using Monitor Suite Case Outcomes

Gaining a competitive advantage in today's marketplace has become increasingly challenging. To craft more effective growth strategies, law firms need access to better intelligence. Monitor Suite Case Outcomes provides the analytics firms need to better understand the litigation efficiency and effectiveness of clients, prospective clients, and competitors. Using these metrics, firms can leverage competitive opportunities.

Access Monitor Suite Case Outcomes at www.monitorsuite.com.

Searching Case Outcomes

You can search Case Outcomes by companies, law firms, attorneys, or judges. Case Outcomes analyzes data from millions of U.S. district court dockets to help firms gain insight into the following components: Case Status, Case Status Summary, Opposing Counsel, and Litigation Comparison Report.

SAMPLE SEARCH

Suppose you are investigating outside counsel opportunities at Microsoft Corporation and need information to assess the competitive landscape. To run a search to retrieve this data, complete the following steps:

- 1. At the Monitor Suite home page, select **Company** from the **Search by** drop-down list.
- 2. Type **microsoft** in the text box.
- 3. Click Look Up. A list of items matching your search terms is displayed (Figure 1).
- 4. Click Add preceding each item you want to include in your search.



Figure 1. Search page

5. Click Get Results in the left column to generate a report about Microsoft.

The search result is displayed (Figure 2 on page 2).

THOMSON REUTERS LEGAL BUSINESS DEVELOPMENT

SOLUTIONS drive your firm's growth strategy by providing a holistic view of client needs, their business landscape, and their interactions with your firm. Empower your firm to act with the simplicity, credibility and expertise you need to drive success.

For technical assistance, call Monitor Suite Technical Support at 1-877-347-6360.





Figure 2. Company report for Microsoft

CASE STATUS

Case Status information helps you identify whether a case is open or closed and examine closed cases by type of resolution. To view Case Status information, complete the following steps:

- 1. Click **Case Status (U.S. District Courts)** in the left column. The Case Status page is displayed containing a chart that tracks open and closed cases over the last five years (Figure 3).
- To filter the information, select the appropriate check box. For example, to filter by closed cases, select the check box for Closed, select Include Selected–Display Next Level from the drop-down list, and click Filter Report. The chart is redisplayed, showing closed cases broken out by type and frequency of resolution.



Figure 3. Case Status report section filtered by closed cases

CASE STATUS SUMMARY

Use Case Status Summary information in conjunction with Case Status information for a more indepth picture of the company's litigation portfolio, including metrics to help evaluate and qualify the business opportunity.

- 1. Click **Case Status Summary (U.S. District Courts)** in the left column. The Case Status Summary page is displayed containing analysis of parties, motions, and case resolution (Figure 4).
- 2. To view a detailed explanation of how a specific line item is calculated, click the Information icon next to the item.

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RESULTS	+ Show Search Criteria	Undo last action Edit Company New Search			
Company Summary (1 company)	MICROSOFT CORP Case Status Summary				
Litigation (1494 events) Practice Area	Show Description				
Courts	Case Status Summary Table				
Case Status (U.S. District Courts)	Average number of parties 7	10			
Case Status Summary (II S	Percentage time different parties shared the same attorney/firm 🛽	14%			
District Courts)	Percentage time party used multiple attorneys/firms 1	34%			
Law Firm Size	Motion Analysis				
Docket and Opinion Breakdown	Percentage time filed Motion for Summary Judgmen	<u>en</u>			
Law Firm Representation	Percentage time filed Motion to Dismiss 2	tage is calculated by taking the number of cases			
Presiding Judges	Percent times settled after Summary Judgment motion is where one or more Motions for Summary Judgment have				
Attorney Representation	Percent times settled after Motion to Dismiss is denied	ivided by number of cases in the report.			
Opposing Counsel	Median time from filing summary judgment to resolution of motion 🕖	94 days			
Legal Roles	Median time from filing Motion to Dismiss to resolution of motion 🗹	76 days			
Company Distribution	Median time to close all cases 📝	211 days			
Industry Distribution	Median time to resolve a case by Summary Judgment 7	590.5 days			
Source Documents	Median time to resolve a case by Motion to Dismiss 7	151 days			
Company Name Variations	Median time to resolve a case by Settlement 🕧	212.5 days			
Company Name Vallations	Median time to resolve a case by Trial 📝	919 davs			

Figure 4. Case Status Summary report section

OPPOSING COUNSEL

Opposing Counsel metrics help you identify law firms that are typically opposed to your prospective client, Microsoft.

1. Click **Opposing Counsel** in the left column. The Opposing Counsel page is displayed (Figure 5).



Figure 5. Opposing Counsel report section filtered by law firms

 To filter the list to include specific law firms, select their check boxes, select Include Selected–Display Next Level from the drop-down list, and click Filter Report. The report is redisplayed filtered by the firms you selected. The bar chart shows the trend in the firms' representation over a five-year period.

LITIGATION COMPARISON REPORT

Suppose you've decided to investigate outside counsel opportunities at Google in addition to Microsoft. Create a side-by-side Litigation Comparison Report for the two companies to assist with your analysis.

- 1. At the Monitor Suite home page, select **Company** from the **Search by** drop-down list.
- 2. Type **microsoft** in the text box and click **Look Up**. A list of items matching your search terms is displayed. Click **Add** preceding each item you want to include in your search.
- 3. Type **google** in the text box and click **Look Up**. A list of items matching your search terms is displayed. Click **Add** preceding each item you want to include in your search (Figure 6).

MONITOR SUITE			HOME	myMONITOR RE	SOURCES SIGN-OUT
ADVANCED SEARCH					
 Search by: Company Refine Search (optional) Edit Date 	Show Search Criteria Undo L				ast Action New Sear
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Litigation Comparison Report 1	Companie and prefe	is listed in this result section match entities erred names used for indexing data. The au	or name variations found in the West Comp thority file contains name variations which	any Authority. This auth have been identified for	ority file is a list of known a given entity.
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QUICK LINKS	Added	GOOGLE INC Company name variant matches search term: [GOOGLE] 1600 AMPHITHEATRE FKY, MOUNTAIN VIEW, CA 94043 Industry: Information Retrieval Services Show Subsidiaries http://www.google.com		GOOG (NASDAQ)	18258 Legal Events 🕐
My Companies	ADD	GOOGLE ACQUISITION HOLDINGS 1600 AMPHITHEATRE PKY, MOUNT	INC FAIN VIEW, CA 94043		1 Legal Events 🖲

Figure 6. Link to Litigation Comparison Report

4. Select the check box for Litigation Comparison Report in the left column and click Get Results. The report is displayed (Figure 7).

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	Other	intellectual Property - C	Copyrights	224	49	273
		P Appeals		123	120	243
		Torts/Negligence		79	120	199
	Com	Other		46	150	196
	Crimi	Intellectual Property: Ge	enerally	105	86	191
T.		Commercial Law and C	Contracts	61	102	163
	- Star Busin	Criminal Justice		44	83	127
20 %	0.*/	Business Organization	15	52	65	117
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Figure 7. Litigation Comparison Report

5. The report defaults to a side-by-side comparison of practice area trends and analysis for the two companies. To view another section, e.g., **Opposing Counsel**, click its link in the left column.

