

THOMSON REUTERS BLOCK CONNECT

BLOCK TRADING. EVOLVED.

Want to trade more blocks?

Up to 80% of buy-side orders are block sized, but algorithms, crossing networks and dark pools are all competing for these orders. To win this block flow, you need a trusted method to present natural block liquidity to your buy-side clients.

Thomson Reuters Block Connect addresses this challenge with an innovative trading model that facilitates block trading with the buy-side based on your natural flow.

GROW YOUR BLOCK VOLUME

Thomson Reuters Block Connect allows electronic block trading between you and your clients, without getting in the way. This enables you to grow your block trade volume, while improving your productivity and efficiency.

- **Volume attracts more volume** – Trading more blocks and advertising that volume naturally attracts interest, leading to more conversations and commission dollars.
- **Negotiate directly** – Buy-side identity is disclosed post-trade you can negotiate directly for additional volume.
- **Capture high-touch commissions** – All executions use your existing client commission rates so you can maintain your economics, while potentially earning commission on both sides of the trade.
- **Clients only trade with their brokers** – Block Connect's unique trading model means that the broker is always disclosed, and the client is anonymous until after execution.
- **Efficiently find the match** – Reach more clients in less time as Block Connect enables you to instantly post your block liquidity to as many clients as you choose.

OFFER THE LIQUIDITY YOUR CLIENTS ARE LOOKING FOR

- **Capture lucrative order flow** – Block Connect is a powerful channel for you to increase your block flow. It gives your clients electronic access to your block liquidity and allows them to execute against your flow. As the liquidity is integrated into clients' workflow, it improves your ability to find a match.
- **Negotiate for more volume** – Post-execution, Block Connect provides you with the name of the buy-side firm so you can contact them directly and negotiate additional volume where appropriate

CONTACT US

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Visit financial.thomsonreuters.com/blockconnect/

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IMPROVE YOUR PRODUCTIVITY AND EFFICIENCY

- **Control your trading activity** – You decide to whom and for how long the block is offered, target individual clients or post to multiple clients with similar holdings. In addition, different block sizes can be offered based on your clients' relationship or credit standing.
- **Find the match without alerting the market** – With Block Connect you can reach your entire client list at electronic speeds, without having to place advertisements or make cold-calls.

POWERED BY THOMSON REUTERS AUTEX TRADE ROUTE

- One of the world's largest global FIX-based order routing networks
- Over 750 buy-side firms and over 700 brokers trade 2 billion shares each day across more than 11,000 connections
- High performance and operational resiliency with regional hubs and dedicated disaster recovery
- Multiple asset classes, with equities, options, futures, FX, and fixed income
- Runs on Thomson Reuters Elektron global network infrastructure

THOMSON REUTERS BLOCK CONNECT AT A GLANCE

A unique trading model:

- Increase block trading volume
- Increase productivity and efficiency
- Strengthen your client relationships
- Retain high-touch economics
- Negotiate additional trades directly with your counterparty
- Integrated into OMS/EMS systems and existing workflow

