

# SERENGETI EXECUTIVE SUMMARY



Find out why Serengeti® is the most widely used online workspace for legal project management.

Serengeti's unique integration of project management, e-billing, and performance analytics puts it in a class by itself. Connection to 100% of your outside counsel, ease of use, international features, and quick implementation consistently make Serengeti the top-rated workspace for both in-house and outside counsel.

SERENGETI IS PREFERRED BY BOTH  
IN-HOUSE COUNSEL AND OUTSIDE  
COUNSEL.



According to recent surveys by major professional organizations, Serengeti is the highest-rated system for electronic invoicing and matter management. It was named the most widely used system and best value, *and* it earned the highest overall satisfaction rating from both law departments and law firms. As a result, the General Counsel Roundtable selected Serengeti as the first participant in its preferred vendor program. When it comes to objective measures of user preference and system performance, Serengeti Tracker is the conclusive winner.

SERENGETI PROVIDES E-BILLING  
AND MATTER MANAGEMENT IN A  
SINGLE SYSTEM.



Serengeti was built to manage all of the significant information generated during the life cycle of a legal project. With Serengeti, there is no need to cobble together different systems and vendors or deal with the inevitable resulting gaps and inconsistencies. The system allows you to monitor deadlines, documents, budgets, exposure, status, and results all in one place.

SERENGETI CONNECTS YOU  
WITH ALL OF YOUR LAW FIRMS,  
LARGE AND SMALL, FOREIGN AND  
DOMESTIC, AS WELL AS WITH YOUR  
NON-LAW FIRM VENDORS.



While other systems connect only the largest U.S. firms, Serengeti connects 100% of your law firms, big and small, foreign and domestic. With over 140,000 users in 180 countries, Serengeti is the largest legal network in the world. As a result, you can track all your work in one system and be assured of complete management reports.

SERENGETI'S COMPREHENSIVE  
SAS 70 TYPE II CERTIFICATION  
SUPPORTS LAW DEPARTMENTS'  
SARBANES-OXLEY COMPLIANCE.



Serengeti is the first and only e-billing/matter management vendor to receive a comprehensive SAS 70 Type II certification. The SAS 70 review is an independent confirmation of the quality and effectiveness of Serengeti's overall practices in safeguarding the data of our law department customers.



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# SERENGETI



executive summary continued

SERENGETI INTELLIGENCE™ IS THE LEGAL INDUSTRY'S ONLY REAL-TIME RATE AND PERFORMANCE PEER BENCHMARKING TOOL.



Evaluate your law department's pricing and performance against industry benchmarks and peers. Embedded within the Tracker platform, Serengeti Intelligence is the legal industry's largest source of aggregated comparative data derived from billions of dollars of legal work flowing annually through the Tracker platform, generated by more than 400 corporate law departments and 21,000 law offices globally.

SERENGETI IS ACTUALLY USED BY LAWYERS AND CAN QUICKLY CONNECT YOU WITH YOUR OUTSIDE COUNSEL.



Serengeti was built by attorneys for attorneys. With an intuitive interface, extensive online help, and online training that is accomplished in just one hour — it is one of the only matter management solutions actually used by lawyers and paralegals. Other systems are primarily for billing staff.

SERENGETI AUTOMATICALLY HANDLES FOREIGN CURRENCY BILLS, REPORTING, AND USER PREFERENCES.



Serengeti is the best system for managing multiple legal offices and firms worldwide. For years, multinational law departments have used it to process electronic bills in foreign currencies, separately track value-added and other taxes, and create financial reports. Individual users choose their currency preferences for viewing all financial information.

SERENGETI DOES NOT IMPOSE HIDDEN FEES OR LAW FIRM CHARGES, WHICH GENERALLY COME BACK TO YOU.



Other vendors charge law firms for e-billing (up to \$3,500/year/client or 2% of your bills). Firms generally recover these charges from you, either directly or indirectly. Because Serengeti never charges law firms, the overall cost often is significantly less than other systems. And Serengeti's inclusive monthly fee covers all ongoing services, including support, new user training, and upgrades.

SERENGETI REGULARLY ADDS NEW FEATURES TO MEET THE EVOLVING BEST PRACTICES OF THE PROFESSION.



Serengeti's special relationship with the Association of Corporate Counsel and the General Counsel Roundtable, as well as its network of more than 140,000 users worldwide, gives Serengeti unique access to significant developments in the profession. The latest best practices are built into two upgrades each year, provided at no additional cost to all Serengeti users.

DON'T JUST TAKE OUR WORD FOR IT — TALK WITH OTHER LAW DEPARTMENTS WHO ARE USING SERENGETI, OR TAKE A QUICK GUIDED TOUR OF THE LIVE SYSTEM.

"We use Serengeti for virtually all aspects of our practice: from matter management, to collaboration with outside counsel, invoice processing, and reporting — it does it all. But we're even more impressed with the commitment of the Serengeti team to understand our needs and respond with new features. Serengeti is a great company, with the best system on the market for our needs."

Jeffrey Carr  
General Counsel,  
FMC Technologies

"Serengeti has been great for our smaller law department. With only a few in-house lawyers we are able to efficiently audit invoices from all of our firms, manage budgets and documents, and track key information online. We can also quickly generate the management report that we need. Small law departments get the same system and service as the largest companies on Serengeti. This is an excellent choice for a department of our size."

Larry Gang  
Assistant General Counsel,  
Vail Resorts

"As former Partner-in-Charge of a large firm office, now running my own solo practice, I have had to master Serengeti and other e-billing systems. Serengeti wins hands down any day. It helps track budgets, documents, deadlines, and status with my clients. And there are no charges to use the system. Serengeti has given even the smallest law firms like mine a practical way to do e-billing."

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To learn more, please contact your representative at 888-736-9587.  
Or visit [serengetilaw.com](http://serengetilaw.com)



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